

5 YEAR SALES TAX RECAP (2016 - 2020) - CASH BASIS

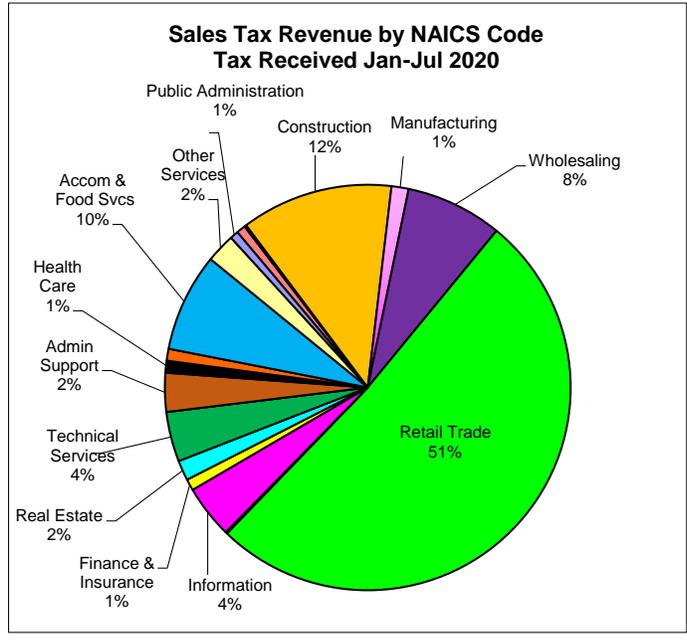
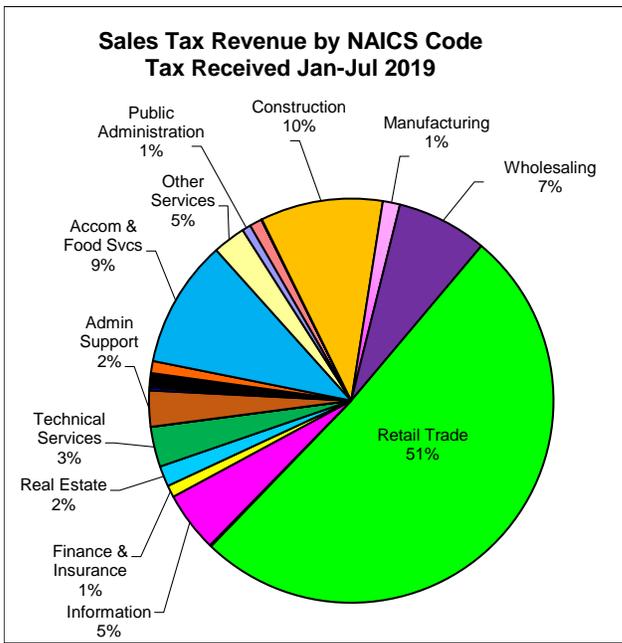
Month Tax Received	2016	2017	2018	2019	2020	% 2019 to 2020	Ave/Month	Ranking
January	1,378,261	1,458,929	1,537,122	1,565,589	1,773,056	113.25%	1,542,591	8
Februray	1,805,820	1,973,905	1,986,450	1,873,397	2,100,818	112.14%	1,948,078	1
March	1,263,355	1,367,479	1,389,843	1,360,770	1,599,270	117.53%	1,396,143	11
April	1,335,512	1,346,925	1,297,997	1,328,395	1,543,813	116.22%	1,370,529	12
May	1,554,160	1,642,323	1,692,263	1,775,093	1,289,234	72.63%	1,590,615	7
June	1,446,503	1,437,160	1,431,005	1,590,421	1,222,627	76.87%	1,425,543	10
July	1,478,790	1,606,621	1,540,735	1,723,942	1,880,619	109.09%	1,646,142	5
Year to Date	10,262,401	10,833,342	10,875,416	11,217,609	11,409,437	101.71%		
August	1,773,667	1,911,487	1,768,928	2,144,512			1,899,649	2
September	1,613,144	1,658,892	1,624,019	1,745,632			1,660,422	4
October	1,584,257	1,559,640	1,575,380	1,797,975			1,629,313	6
November	1,662,044	1,676,987	1,898,622	1,970,820			1,802,118	3
December	1,466,346	1,529,361	1,528,698	1,634,758			1,539,791	9
TOTALS	\$18,361,859	\$19,169,709	\$19,271,063	\$20,511,307	\$11,409,437	106.44%	19,450,933	
July % of Actual Collected	55.89%	56.51%	56.43%	54.69%	100.00%			
July % of Budget Collected	55.62%	57.07%	55.93%	55.61%	55.08%	If Linear:	58.33%	
Annual Sales Tax Budget	\$18,449,894	\$18,981,280	\$19,443,900	\$20,173,000	\$20,714,717			



2019		
Sales Tax Revenue by NAICS Code Tax Received January-July 2019		
		% of total
Other*	112,500	1.00%
Agriculture	1,631	0.01%
Mining	874	0.01%
Utilities	3,275	0.03%
Construction	1,097,506	9.78%
Manufacturing	154,080	1.37%
Wholesaling	813,398	7.25%
Retail Trade	5,728,143	51.06%
Transportation	12,736	0.11%
Information	539,511	4.81%
Finance & Insurance	107,135	0.96%
Real Estate	183,999	1.64%
Technical Services	360,181	3.21%
Company Management	965	0.01%
Admin Support	322,903	2.88%
Educational Svcs	25,133	0.22%
Health Care	129,360	1.15%
Arts, Entertainment	107,950	0.96%
Accom & Food Svcs	1,146,618	10.22%
Other Services	292,973	2.61%
Public Administration	76,736	1%
Total	\$11,217,611	100%

2020			
Sales Tax Revenue by NAICS Code Tax Received January-July 2020			
		% of total	Variance Inc (Dec)
Other*	82,350	0.72%	(30,150)
Agriculture	5,596	0.05%	3,965
Mining	235	0.00%	(639)
Utilities	12,578	0.11%	9,303
Construction	1,380,883	12.10%	283,377
Manufacturing	155,618	1.36%	1,538
Wholesaling	878,731	7.70%	65,332
Retail Trade	5,849,128	51.27%	120,984
Transportation	15,990	0.14%	3,254
Information	482,881	4.23%	(56,630)
Finance & Insurance	103,618	0.91%	(3,517)
Real Estate	182,471	1.60%	(1,528)
Technical Services	454,354	3.98%	94,173
Company Management	1	0.00%	(964)
Admin Support	353,339	3.10%	30,436
Educational Svcs	21,246	0.19%	(3,887)
Health Care	87,562	0.77%	(41,797)
Arts, Entertainment	107,504	0.94%	(446)
Accom & Food Svcs	894,934	7.84%	(251,684)
Other Services	265,237	2.32%	(27,736)
Public Administration	75,181	0.66%	(1,555)
Total	\$11,409,439	100%	191,829

Other Category: represents use tax paid when used vehicles, boats and motorcycle are transferred; sales tax filings with no NAICS code, and prior period adjustments including net of reimbursements.



Example of NAICS Code Groupings

Basic Grouping <https://www.census.gov/cgi-bin/sssd/naics/naicsrch?chart=2017>

11	Agriculture	Farm, Nursery, etc.
21	Mining	Rock Quarry, Oil and Gas Extraction
22	Utilities	Electrical and Government Service Installations
23	Construction	Building, Mechanical, Plumbing, etc.
31 - 33	Manufacturing	Winery, Tannery, Paper Mill, Wood Mill, Electronics
42	Wholesale Trade	Wholesaling of Lumber, Plywood, Furniture, Office Equipment
44 - 45	Retail Trade	Motor Vehicle and Parts Dealers, Motorcycle, Boats, Home Furnishing, Building Materials, Grocery
48 - 49	Transportation	Air, Rail, Water, Truck, Freight, Urban Transit, Taxi, Charter, Postal and Courier Services
51	Information	Newspaper, Software, Motion Picture, Video, Radio/TV Broadcasting, Satellite, Data Processing and Hosting
52	Finance & Insurance	Credit Unions, Mortgage Brokers, Securities, Insurance Carriers, Employee Benefits Funds
53	Real Estate	Lessors, Real estate Agents and Brokers, Rental and Leasing Services (Vehicles, Costume, Recreational)
54	Technical Services	Scientific, Legal, Accounting, Architectural, Engineering, etc.
55	Company Management	Management of Companies and Enterprises
56	Admin Support	Office Administrative Services, Facilities Support, Investigation and Security, Waste Management
61	Educational Svcs	Junior Colleges, Universities, Technical and Trade Schools
62	Health Care	Ambulatory Services, Dentists, Practitioners, Outpatient Care Centers, Home Health Services, Psychiatric
71	Arts, Entertainment	Performing Arts Companies, Spectator Sports, Agents for Artist, Athletes and Entertainers
72	Accom & Food Svcs	Restaurants, Drinking Places, Food Services (Fixed and Mobile), Hotels and Motels, B-n-B, etc.
81	Other Services	Repair and Maintenance (Auto, Electronics, Industrial, Personal and Household Goods), Dry-cleaning, Other
92	Public Administration	Executive, Legislative and Other General Government Support